



**PANDUIT®**  
infrastructure for a connected world

# NI & IEI

Training  
Course Catalog  
DISTRIBUTORS

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## Catalog Overview

This course catalog lists Panduit's Distributor course offerings from both the Network Infrastructure (NI) Business Unit and the Industrial Electrical Infrastructure (IEI) Business Unit. See [General Information - NI Distributors](#) and [General Information - IEI Distributors](#) for details.

## General Information - NI Distributors

This section of the course catalog lists Panduit's Distributor course offerings from the Network Infrastructure Business Unit. The catalog is divided into the following topic sections:

1. Network Infrastructure Products
2. Network Infrastructure Essentials
3. Enterprise
4. Data Center
5. Industrial Network

Each of these sections contain a list of courses that pertains to that topic. Details for each course contain the following information:

- Description with Prerequisite Requirements (where applicable)
- Audience Level Recommendations
- Mode of Delivery
- Target Audience
- Course Duration
- Available Languages

As you review, keep in mind that course offerings may be subject to change. For specific details on course offerings or upcoming training events, please contact a Panduit representative.



## Network Infrastructure Products

The courses listed in this section cover the features and benefits, target market, and value proposition of select Panduit Network Infrastructure products.

### Copper Cable Products

**Description:** This 15-minute online course provides a brief overview of Panduit's Copper Cable product line, as well as the target market and value proposition. Panduit offers a full line of innovative copper cable products that meet the most demanding industry requirements for data, telecommunications, and industrial applications. Learn more about our most popular Category 5e, Category 6, Category 6A, and Category 7 Copper Cables.

**Audience Level Recommendation:** Beginner, Sales

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Links:** Click [HERE](#) to access the course in English.

### Copper Connector Products

**Description:** This 15-minute online course provides a brief overview of Panduit's Copper Connectors product line, as well as the target market and value proposition. Panduit offers the best jacks in the industry with the fastest termination, highest quality, and best performance. Learn more about PanNet (Mini-Com) and NetKey (Keystone) Copper connectors and termination tools.

**Audience Level Recommendation:** Beginner, Sales

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Links:** Click [HERE](#) to access the course in English.

## Copper Patch Cord Products

**Description:** This 15-minute online course provides a brief overview of Panduit's Copper Patch Cord product line, as well as the target market and value proposition. Panduit's offers a complete line of patch cords including shielded and unshielded, and variations for both NetKey and Category 5e. Patch Cords come in a wide variety of lengths and colors and are 100% production tested for quality performance.

**Audience Level Recommendation:** Beginner, Sales

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Links:** Click [HERE](#) to access the course in English.

## Rack and Cable Management Products

**Description:** This 15-minute online course provides a brief overview of the Rack and Cable Management product line, as well as the target market and value proposition. Panduit provides leading edge rack and cable management solutions for managing, protecting, and showcasing networks for lowest cost of ownership. Learn more about Panduit's racks, vertical and horizontal cable managers, and hinged wall mount brackets.

**Audience Level Recommendation:** Beginner, Sales

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Links:** Click [HERE](#) to access the course in English.

## Cable Pathway Products

**Description:** This 15-minute online course provides a brief overview of the Pathways product line, as well as the target market and value proposition. Learn more about Panduit's cable pathway systems including

FiberRunner and

Wyr-Grid, which are critical to protect your cabling infrastructure over the lifetime of the deployment.

**Audience Level Recommendation:** Beginner, Sales

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Links:** Click [HERE](#) to access the course in English.

## Audio/Video Products

**Description:** This course provides a brief overview of Panduit's new AV product line, as well as the value proposition, target markets, applications and the features and benefits of each new AV product.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## PoE Extender Products

**Description:** This course provides a brief overview of the PoE Extender product line, as well as the value proposition, target markets, applications and the features and benefits of each PoE Extender product.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

### Faceplate and Outlet Products

**Description:** This 15-minute online course provides a brief overview of the Faceplate and Outlet product line, as well as the target market and value proposition. Panduit offers the most comprehensive selection of communication outlets to connect your copper, audio/video, and fiber cabling systems, including: faceplates, blockout & lockout devices, surface mount boxes, audio/video modules, and patch panels.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

### Surface Raceway Products

**Description:** This 15-minute online course provides a brief overview of the Surface Raceway product line, as well as the target market and value proposition. Panduit has a comprehensive line of Surface Raceway solutions, including Single Channel, Multi-Channel, and Specialty Raceway offerings.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Links:** Click [HERE](#) to access the course in English.

### Copper QuickNet Products

**Description:** This 15-minute online course provides a brief overview of the Copper QuickNet product line, as well as the target market and value proposition. Panduit's QuickNet Copper Cabling System is a

custom pre-terminated cabling solution, designed to meet unique structured cabling requirements. Learn more about Panduit's QuickNet Cable Assemblies, Patch Panels, and Patch Panel Accessories.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## SmartZone G5 Products

**Description:** This course provides a brief overview of the SmartZone G5 product line, as well as the target market and value proposition.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## Bulk Fiber Cable and Connector Products

**Description:** This 15-minute online course provides a brief overview of Panduit's Bulk Fiber Cable and Connectors product line, as well as the target market and value proposition. Panduit's Bulk Fiber Cable and Connector product line includes OptiCore fiber optic cabling, OptiCam 2 termination tool, LC/SC/ST Connectors, and various Kits, adapters & splitters.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

### Fiber Assembly Products

**Description:** This 15-minute online course provides a brief overview of the Fiber Assemblies product line, as well as the target market and value proposition. Panduit offers a complete solution of fiber assemblies including:

HD Flex, OptiCom, QuickNet, and other fiber assembly accessories. .

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

### Cabinet Products

**Description:** This 15-minute online course provides a brief overview of Panduit's Cabinets product line, as well as the target market and value proposition. Panduit's comprehensive cabinet product offering includes Net-Access and Net-Verse cabinets, and addresses cable management challenges, enhances network reliability, and optimizes both space utilization and thermal efficiency.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## PDU, Gateway & Environmental Monitoring Products

**Description:** This 15-minute online course provides a brief overview of the PDU's, Gateways, & Environmental Monitoring product line, as well as the target market and value proposition. Panduit offers a wide range of products to monitor your Data Center equipment including PDUs, Gateways, SmartZone Hardware, and SmartZone Sensors.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## Thermal Management Products

**Description:** This 15-minute online course provides a brief overview of the Thermal Management product line, as well as the target market and value proposition. Learn more about Panduit's ducting, containment, and thermal accessories to maximize available rack space and ensure uniform cooling temperature.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## Direct Attach Copper Cable Assembly Products

**Description:** This 15-minute online course provides a brief overview of the Direct Attach Copper Cable product line, as well as the target market and value proposition. Direct Attach Copper Cable (DAC) are high speed, cost effective interconnects in Data Centers. The primary use is a top of rack switch-to-server link. Learn more about Panduit's SFP+ and QSFP+ DAC.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## Pre-Configured Industrial Distribution Frame Products

**Description:** This 15-minute online course provides a brief overview of the Pre-configured Industrial Distribution Frame product line, as well as the target market and value proposition. Panduit's Pre-configured IDF is specifically engineered to deploy and protect rack mount Ethernet switches in industrial applications. Learn more about Panduit's 12 and 26 rack units and accessories.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## Pre-Configured Micro Data Center Products

**Description:** This 15-minute online course provides a brief overview of the Pre-configured Micro Data Center product line, as well as the target market and value proposition. Panduit's Pre-configured Micro Data Center is specifically engineered to allow quick deployment of rack mount equipment while protecting critical physical Media. Learn more about Panduit's 24 and 42 rack units and components.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes



**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## Network Zone System Products

**Description:** This 15-minute online course provides a brief overview of the Network Zone System product lines, as well as the target market and value proposition. Panduit Network Zone Systems rapidly deploy an Ethernet/IP network on the plant floor with a reliable, structured approach that reduces installation time and lifecycle costs. Learn more about Panduit's pre-configured, switch ready, and integrated Network Zone System Products.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## Network Infrastructure Essentials

The courses listed in this section cover fundamental Network Infrastructure industry knowledge.

### Industry Standard Essentials

**Description:** This course provides a general overview of the relevant industry standards by region and association.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 30 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

### Grounding and Bonding Essentials

**Description:** This course provides an overview of essential Grounding and Bonding knowledge and explores the foundation of a successful Grounding and Bonding System. First, you will review the definitions of earthing, grounding, and bonding. Then, you will explore the importance of grounding and bonding, as well as 5 steps to implementing a solid grounding and bonding system. You will also explore how grounding and bonding applies to the real-world applications of data center, enterprise, and industrial automation spaces.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 30 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## Copper Media Essentials

**Description:** This course provides an overview of essential copper media knowledge including data transmission speeds, copper cable construction and shielding types, industry defined performance categories, channel performance, and applications for Enterprise, Data Center, and Industrial environments.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 45 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## Copper Media Testing Essentials

**Description:** This course provides a high-level overview of testing copper cabling installations including the importance of certification, copper cable testing devices and parameters, and troubleshooting steps for common test failures.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 45 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## Fiber Media Essentials

**Description:** This course provides a high-level overview of how fiber optic systems function, the various types of fiber optic cabling and connectors, and factors that affect fiber optic cabling performance.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 40 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## Fiber Media Testing and Troubleshooting Essentials

**Description:** This course provides a high-level overview of testing fiber cabling installations, including the importance of certification, testing devices and parameters, and troubleshooting steps for common test failures.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 40 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## Fiber Media Inspection & Cleaning Essentials

**Description:** This course provides an overview of Fiber Media Inspection and Cleaning best practices, as well as the importance of properly inspecting and cleaning fiber optic cable.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors

**Estimated Completion Time:** 40 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

# Enterprise

The courses listed in this section are applicable to Enterprise opportunities and applications.

## Audio/Video Product Solutions

**Description:** This 60-minute online course will introduce the components, features, benefits, value proposition, and applications of Panduit's new AV product line, as well as sales techniques and market positioning for Panduit's new HDBaseT Extenders, Table Boxes, Faceplate Inserts, Above Floor Raceway, and In Wall Boxes.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Distributors,

**Estimated Completion Time:** 60 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## PoE Extender Solutions

**Description:** This course focuses on the value proposition, target markets, applications and the features and benefits of each PoE Extender product.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Distributors,

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## Data Center

The courses listed in this section are applicable to both Data Center Physical Infrastructure (DCPI) and Data Center Infrastructure Management (DCIM) opportunities and applications.

### Life Cycle of the Data Center

**Description:** This course explains the four phases of the data center life cycle, and how Panduit's solutions accelerate and simplify the design, procure and deploy phases, and optimize the operate phase.

**Audience Level Recommendation:** Intermediate

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

### Data Center Physical Infrastructure Assessment Process

**Description:** This course will offer an overview of Panduit's Physical Infrastructure assessment process including a description of each of the seven functional areas of a data center assessment.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

### Thermal Assessments for Data Centers

**Description:** This course provides an overview of Panduit's Thermal Assessment and Optimization Services and examines the benefits of deploying them in data centers.

**Audience Level Recommendation:** Intermediate

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 20 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## Panduit for Data Centers

**Description:** This course will provide a high-level overview of Panduit's converged infrastructure solution, data center personas, and how Panduit fits into the data center stack.

**Audience Level Recommendation:** Intermediate

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## Data Center Design Solutions

**Description:** This course will take you through several data center customer scenarios and build an applicable Panduit solution to address client needs.

**Audience Level Recommendation:** Intermediate

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 40 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

## Industrial Network

The courses listed in this section are applicable to Industrial Network opportunities and applications.

### Panduit for Industrial Automation Infrastructure

**Description:** This course provides a high-level overview of Panduit's Industrial Automation Infrastructure solutions, services, and IntraVUE offering.

**Audience Level Recommendation:** Beginner

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Partners, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course in English.

### Panduit Industrial Network Distributor Program (PIN)

**Description:** This course provides the training required to become a Certified Panduit Industrial Network Specialist (PIN). A PIN Specialist is a champion of Panduit's value proposition, has a thorough understanding of the commercial and physical capabilities of Panduit's networking infrastructure products, and can explain the sales role they play in an industrial opportunity to enable lead generation and basic product support from a product distributor.

**Audience Level Recommendation:** Advanced

**Training Delivery Method:** Online

**Audience:** Partners, Rep Firms, Distributors

**Estimated Completion Time:** 3 Days

**Available Languages:** English, Spanish



## General Information - IEI Distributors

This section of the course catalog lists Panduit's Distributor course offerings from the Industrial Electrical Infrastructure (IEI) Business Unit. The catalog is divided into the following topic sections:

1. Essentials Courses
2. Solutions Courses
3. Product Courses
4. How-to/Demonstration Courses
5. Lunch and Learn Courses

Each of these sections contain a list of courses that pertains to that topic. Details for each course contain the following information:

- Description with Prerequisite Requirements (where applicable)
- Audience Level Recommendations
- Mode of Delivery
- Target Audience
- Course Duration
- Available Languages

As you review, keep in mind that course offerings may be subject to change. For specific details on course offerings or upcoming training events, please contact a Panduit representative.

## Essentials Courses

### Control Panel Optimization

**Description:** This course discusses problems that electrical noise creates in the control enclosure, design techniques that can be applied to the layout of the control enclosure, and Panduit products that can mitigate the noise and optimize the space in the enclosure.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 30 minutes

**Available Languages:** English

**Course Link:** Click [HERE](#) to access the course

### Electrical Infrastructure Essentials

**Description:** Intended for Panduit sales professionals. This self-paced training takes you through the essentials of electrical infrastructure. Your successful completion of this course is meant to level set your electrical knowledge when engaging the electrical infrastructure market as a Panduit representative.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 30 minutes

**Available Languages:** English

**Course Links:** Click [HERE](#) to access the course

## Solutions Courses

### Panduit IC MRO Solutions

**Description:** Intended for Panduit sales professionals, this self-paced training takes learners through the focused IC/MRO applications to which Panduit contributes our solutions. Successful completion of this course is meant to level-set knowledge when engaging the IC/MRO market as a Panduit representative. Course topics include common customer needs within the IC/MRO applications, IC/MRO customer personas and their business needs/drivers, IC/MRO target markets, and overall value propositions of our IC/MRO solutions.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 30 minutes

**Available Languages:** English

**Course Link:** Click [HERE](#) to access the course

### Panduit's OEM Solutions

**Description:** Intended for Panduit sales professionals, this self-paced training takes learners through the focused OEM applications to which Panduit contributes our solutions. Successful completion of this course is meant to level-set knowledge when engaging the OEM market as a Panduit representative. Course topics include common customer needs within the OEM applications, OEM customer personas and their business needs/drivers, OEM target markets, and overall value propositions of our OEM solutions.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 30 minutes

**Available Languages:** English Course

**Course Link:** Click [HERE](#) to access the course

## Product Courses

### Abrasion Protection Products

**Description:** This 15-minute online course provides a brief overview of Panduit's Abrasion Protection product line, as well as the target market and value proposition. Panduit is a leading global supplier of wire management solutions and its abrasion protection product line forms an integral part of the company's wire management solutions. Learn more about Panduit's wraps, grommet edging, tubing, heat shrink, and braided expandable sleeving.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Link:** Click [HERE](#) to access the course in English

### BlackFin Tool Products

**Description:** This 15-minute online course provides a brief overview of Panduit's BlackFin Tool product line, as well as the target market and value proposition. Panduit is the first to market OSHA complaint battery powered tools, and our new Fast and Intelligent Notification System (FINS) provides an edge for winning business with technologically inclined and safety-oriented companies or private contractors. Learn more about Panduit's In-Line, Pistol Grip, Single Trigger, and Manual Hydraulic, battery powered tools.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Link:** Click [HERE](#) to access the course in English

## Cable Accessory Products

**Description:** This 15-minute online course provides a brief overview of Panduit's Cable Accessories product line, as well as the target market and value proposition. Panduit's Cable accessories reliably secure cable bundles to a structure. They are designed to consider application environment and installation efficiency with a variety of product to meet most applications. Learn more about Panduit's cable tie mounts, clips and clamps, harness board accessories, and StrongHold cable accessories.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Link:** Click [HERE](#) to access the course in English

## Cable Cleat Products

**Description:** This 15-minute online course provides a brief overview of the Cable Cleat product line, as well as the target market and value proposition. Panduit's uniquely engineered and extensive line of cable cleat solutions ensures cables remain contained in the event of a short circuit fault, minimizing disruption and damage to personnel and property. Learn more about Panduit's stainless-steel cleats and accessories, and aluminum and polymer cleats.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 15 minutes

**Available Languages:** English

**Course Link:** Click [HERE](#) to access the course

## Cable Tie Products

**Description:** This 15-minute online course provides a brief overview of Panduit's Cable Tie product line, as well as the target market and value proposition. Panduit offers a broad selection of industry approved

styles, sizes, and materials to meet a full range of electrical, industrial, and networking applications. Learn more about Panduit's nylon and specialty material cable ties, as well as compatible installation tools.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Link:** Click [HERE](#) to access the course in English

## Data Access Port Products

**Description:** This 15-minute online course provides a brief overview of the Data Access Port product line, as well as the target market and value proposition. Panduit's round Data Access Ports provide users a safe and secure means to maintain and monitor performance of the devices inside a control panel. Learn more about Panduit's 3", 4", and IndustrialNet Bulkhead systems.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 15 minutes

**Available Languages:** Click [HERE](#) to access the course in English.

## Grounding and Bonding Products

**Description:** This 15-minute online course provides a brief overview of the Grounding and Bonding product line, as well as the target market and value proposition. Panduit has a robust set of solutions that provide a high quality, visually verifiable and dedicated grounding path to maintain system performance, improve network reliability and protect network equipment and personnel. Learn more about Panduit's Structured Ground compression grounding system and mechanical connectors, and copper tap connectors and compression tools.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Link:** Click [HERE](#) to access the course in English

## Identification and Labeling Products

**Description:** This 15-minute online course provides a brief overview of the Identification and Labeling Solutions product line, as well as the target market and value proposition. Panduit offers a comprehensive line of labeling systems and printers, including labels, software, desktop printers, mobile printers, and permanent identification.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Link:** Click [HERE](#) to access the course in English

## Industrial Safety Solution Products

**Description:** This 15-minute online course provides a brief overview of the Industrial Safety Solutions product line, as well as the target market and value proposition. Panduit offers a complete solution of Industrial Safety products and devices that are robust and easily identifiable as safety devices. Learn more about Panduit's lockout/tagout devices, safety signs, tags, and floor markings, pipe markers, and barriers and barricades.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Link:** Click [HERE](#) to access the course in English

## PAT Cable Tie System Products

**Description:** This 15-minute online course provides a brief overview of the PAT Cable Tie Systems product line, as well as the target market and value proposition. Panduit's PAT Cable Tie Systems provide

maximum bundling productivity via new features and functionality that increase throughput and reduce lead times. Learn more about Panduit's PAT 1M, 1.5M, 2S, and 3S cable tie systems.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Link:** Click [HERE](#) to access the course in English

## Power Connector Products

**Description:** Panduit offers a comprehensive line of compression and mechanical connectors to meet customer needs and today's application requirements. This course provides a brief overview of the Power Connectors product line, including target markets and value proposition. Access this course to learn more about Panduit's power and mechanical connectors and installation tools.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Link:** Click [HERE](#) to access the course in English

## Stainless Steel Products

**Description:** This 15-minute online course provides a brief overview of the Stainless product line, as well as the target market and value proposition. Learn more about Panduit's Pan-Steel Stainless Steel Ties, banding, accessories, and tools systems, which provide reliable, long term bundling throughout the physical infrastructure, and contribute to lower operational costs.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish



**Course Link:** Click [HERE](#) to access the course in English

## StrongHold Products

**Description:** This 15-minute online course provides a brief overview of the StrongHold product line, as well as the target market and value proposition. For contractors seeking a reliable, convenient, and economical solution, Panduit offers its StrongHold product line. Learn more about Panduit's StrongHold cable ties, terminals, grounding pigtailed, PVC electrical tape, and supports and fasteners.

**Audience Level Recommendation:** Beginner, Sales

**Training Delivery Method:** Online

**Audience:** Internal Panduit Employees, Rep Firms, Distributors, End Users

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Links:** Click [HERE](#) to access the course in English.

## Terminal Products

**Description:** This 15-minute online course provides a brief overview of the Terminals product line, as well as the target market and value proposition. Terminals are hardware that are crimped onto wire leads for wire to wire or wire to device connections. Learn more about Panduit's Loose Piece and Reel Smart terminals and manual crimp tools.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Link:** Click [HERE](#) to access the course in English

## VeriSafe Products

**Description:** This 15-minute online course provides a brief overview of Panduit's VeriSafe product line, as well as the target market and value proposition. The VeriSafe Absence of Voltage tester simplifies and automates the voltage verification process, resulting in improved worker safety and greater productivity.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Link:** Click [HERE](#) to access the course in English

### Wiring Duct Products

**Description:** This 15-minute online course provides a brief overview of the Wiring Duct product line, as well as the target market and value proposition. Panduit's line of quality wiring duct products helps customers manage their physical infrastructure by organizing and optimizing space in the panels. Learn more about Panduit's conventional and PanelMax wiring duct products, and compatible tools and accessories.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 15 minutes

**Available Languages:** English, Spanish

**Course Link:** Click [HERE](#) to access the course in English

## How-To Demonstration Courses

### Conducting a VeriSafe Absence of Voltage Tester (AVT) Demo

**Description:** This self-paced training will instruct learners on conducting discovery conversations around VeriSafe AVTs to identify when a product demo would be beneficial to a sales opportunity. In this course, learners engage with a simulated demo system to gain first-hand experience with conducting a live VeriSafe AVT demo.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 60 minutes

**Available Languages:** English

**Course Link:** Click [HERE](#) to access the course

### Conducting Printer Demonstrations

**Description:** This self-paced training will instruct learners on conducting discovery conversations around Panduit's printer solutions to identify when a product demo would be beneficial to a sales opportunity. In this course, learners engage with simulated printers to gain first-hand experience with best practices for conducting live printer demonstrations.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 30 minutes Available

**Languages:** English

**Course Link:** Click [HERE](#) to access the course

### Cable Cleat Sales Training

**Training Description:** The Panduit IEC 61914:2015 Technical Training for Cable Cleats is a sales-facilitated end user cable cleat training. This self-paced online course is required to gain access to end-user-facing training materials. This course instructs learners on how to identify an end user training opportunity,

how to effectively facilitate the training program, and how to consistently and accurately complete training evaluation requirements. Upon completion of the course, learners will earn a Certificate of Training, making them eligible to offer the Panduit IEC 61914:2015 Technical Training for Cable Cleats to end users, and be granted access to end-user-facing training materials.

**Audience Level Recommendations:** Beginner, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 30 minutes

**Available Languages:** English

**Course Link:** Click [HERE](#) to access the course

### Lockout Tagout (LOTO) Sales Training

**Description:** The A Life is on the Line – LOTO Training is a sales-facilitated end user safety training. This self-paced online course is required to gain access to end-user-facing training materials. This course instructs learners on how to identify an end user training opportunity, how to effectively facilitate the training program, and how to consistently and accurately complete training evaluation requirements. Upon completion of this course, learners will earn a Certificate of Training, making them eligible to offer the A Life is on the Line – LOTO Training to end users, and be granted access to end-user-facing training materials.

**Audience Level Recommendations:** Intermediate, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 60 minutes

**Available Languages:** English

**Course Link:** Click [HERE](#) to access the course

### Success Depends on the Crimp Sales Training

**Description:** The Success Depends on the Crimp Training Program is a sales-facilitated end user crimp training. This self-paced online course is required to gain access to end-user-facing training materials. This course instructs learners on how to identify an end user training opportunity, how to effectively facilitate the training program, and how to consistently and accurately complete training evaluation requirements. Upon completion of this course, learners will earn a Certificate of Training, making them eligible to offer

the Success Depends on the Crimp Training to end users, and be granted access to end-user-facing training materials.

**Audience Level Recommendations:** Intermediate, Sales

**Mode of Delivery:** Online

**Estimated Completion Time:** 60 minutes

**Available Languages:** English

**Course Link:** Click [HERE](#) to access the course

## Lunch and Learn Courses

### A Life is on the Line – LOTO Training

**Description:** This OSHA compliant, value-added training delivered by a Panduit representative at end user locations will enable participants to: a) recognize appropriate LOTO safety products and how to use them, b) describe the steps and requirements of proper LOTO safety procedures, c) explain the importance of LOTO.

**Audience Level Recommendations:** Beginner/Intermediate, End User Technicians

**Mode of Delivery:** Instructor-Led Training

**Estimated Completion Time:** 90 minutes

**Available Languages:** English, Spanish

**Enrollment Details:** End users should contact their Panduit representative to schedule a session, or request details [HERE](#)

### Panduit IEC 61914:2015 Technical Training for Cable Cleats

**Description:** This value added, technical training is delivered by a Panduit representative at your desired location. Featuring hands-on demonstrations, the training covers Panduit's entire Cable Cleat Solution – including selection and spacing recommendations with best practices for installation. With this training, our customers will learn how to use our Cable Cleat Solutions to protect themselves and their equipment against the damaging effects of a short circuit fault.

**Audience Level Recommendations:** Beginner/Intermediate, specifically EPCs, Engineering Firms, Contractors, Distributors, or direct to end users

**Mode of Delivery:** Online

**Estimated Completion Time:** 30 minutes

**Available Languages:** English

**Course Link:** Those interested in scheduling a training session should contact their Panduit representative to schedule a session, or request details [HERE](#)

## Success Depends on the Crimp

**Description:** This value-added training is delivered by a Panduit representative at end user locations. Hands-on demonstrations and exercises provide technicians with the skills they need to produce high-quality crimps. There are three available training paths: 1) Introduction to Terminals and Power Connector Crimping, 2) Power and Grounding Connector Crimp Training, and 3) Terminal and Ferrule Crimp Training.

**Audience Level Recommendations:** Beginner/Intermediate, End User Technicians

**Mode of Delivery:** Instructor-Led Training

**Estimated Completion Time:** 90 minutes

**Available Languages:** English

**Enrollment Details:** End users should contact their Panduit representative to schedule a session, or request details [HERE](#)

## UL 508A Panel Design Fundamentals

**Description:** This course offers an overview of Panduit products and solutions that can be implemented into a control panel to promote/ensure UL 508A standards compliance in end user applications. The course includes a summary of the UL 508A standard and provides product recommendations for compliance with various sections of the standard. Covered topics include grounding and bonding, enclosure openings, field and in-panel wiring methods, marking and labeling, cable routing, and industrial Ethernet.

**Audience Level Recommendations:** Beginner/Intermediate, End-User Control Panel customers, Distributors

**Mode of Delivery:** Instructor-led

**Estimated Completion Time:** 90 minutes

**Available Languages:** English

**Enrollment Details:** End users should contact their Panduit representative to schedule a session, or request details [HERE](#)

## Training Access Instructions

**Important Information:** If you do not have an account with University of Panduit, you will need to self-register to access training.

### Self-Registration Instructions

**Step 1:** [CLICK HERE](#) to access the University of Panduit self-registration site

**Step 2:** Complete your self-registration and Log In

### Access to University of Panduit after Self-Registration

[CLICK HERE](#) to access the University of Panduit Welcome Page

This page offers a simple, user-friendly interface allowing you to Browse for Training, View Your Transcript, Search Events Calendar, and View Featured Training.

The screenshot shows the University of Panduit website. At the top is the logo and a search bar. Below the logo is a navigation bar with 'Home' and 'Learning' tabs. The main content area features a 'Welcome' message, a 'Featured Training' section with a list of courses, and a 'Your Transcript' section with a table header.

**UNIVERSITY OF PANDUIT**

Search

Home Learning

**Welcome**

Expand your knowledge of Panduit products and solutions through our interactive online courses.

Check out new or relevant training under **Featured Training** or view courses that you have taken or are currently enrolled in under **Your Transcript**. To view the entire course selection click on **Browse for Training**, located under the Learning Tab.

Need help? Email us at [University@Panduit.com](mailto:University@Panduit.com).

**Featured Training**

- Industrial Electrical Infrastructure Product Training
- Industrial Electrical Infrastructure Product Training - Spanish
- Network Infrastructure Product Training

**Your Transcript**

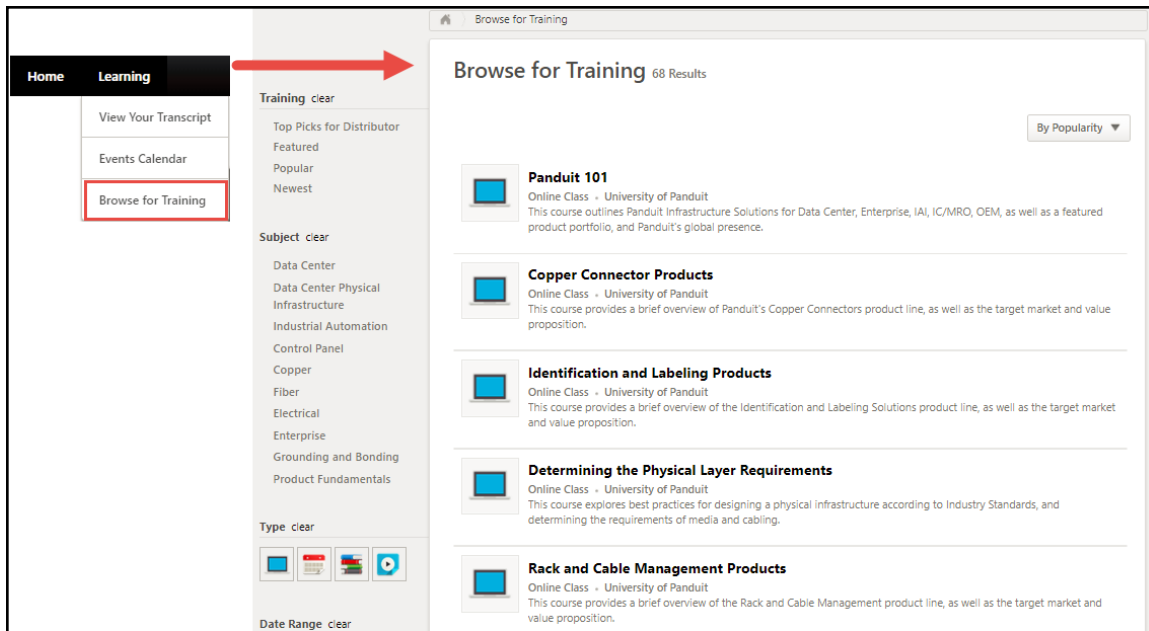
Due Date	Action
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## Browse for Training

From the University of Panduit Welcome Page, under the “Learning” tab, click Browse for Training to view all available courses from Panduit. You may filter training by “Subject” or “Type” to find your desired training.

Training may also be accessed by typing Course Titles or Keywords into the Search Bar, located in the top right corner of the training page.



## View Your Transcript

From the University of Panduit Welcome Page, under the “Learning” tab, click View Your Transcript to launch your “In Progress” or “Completed” training.

**Transcript:**

Use the transcript to manage all active training.

**0 HRS**  
AGGREGATE TRAINING COMPLETED

FISCAL YEAR ENDING **1/1/2019** COST **\$0.00**

Active ▾ By Date Added ▾ All Types ▾ Search for training 🔍

Search Results (2)

- Product Fundamentals IEI**  
Due: No Due Date Status: In Progress **Open Curriculum ▾**
- StrongHold Electrical - Network Fasteners**  
Due: No Due Date Status: In Progress **Launch ▾**

## Search Events Calendar

From the University of Panduit Welcome Page, under the “Learning” tab, click Events Calendar to view or register for upcoming instructor-led training courses available to you.

**< April, 2018 >**

☒ All Events ☐ My Events

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
1	2	3	4
8	9	10	11
15	16	17 Panduit Industrial Network Distributor Program (PIN) 8:00 AM CST - Panduit World Headquarters - 18900 Panduit Drive Tinley Park, IL 60487	18 Panduit Industrial Network Distributor Program (PIN) 8:00 AM CST - Panduit World Headquarters - 18900 Panduit Drive Tinley Park, IL 60487