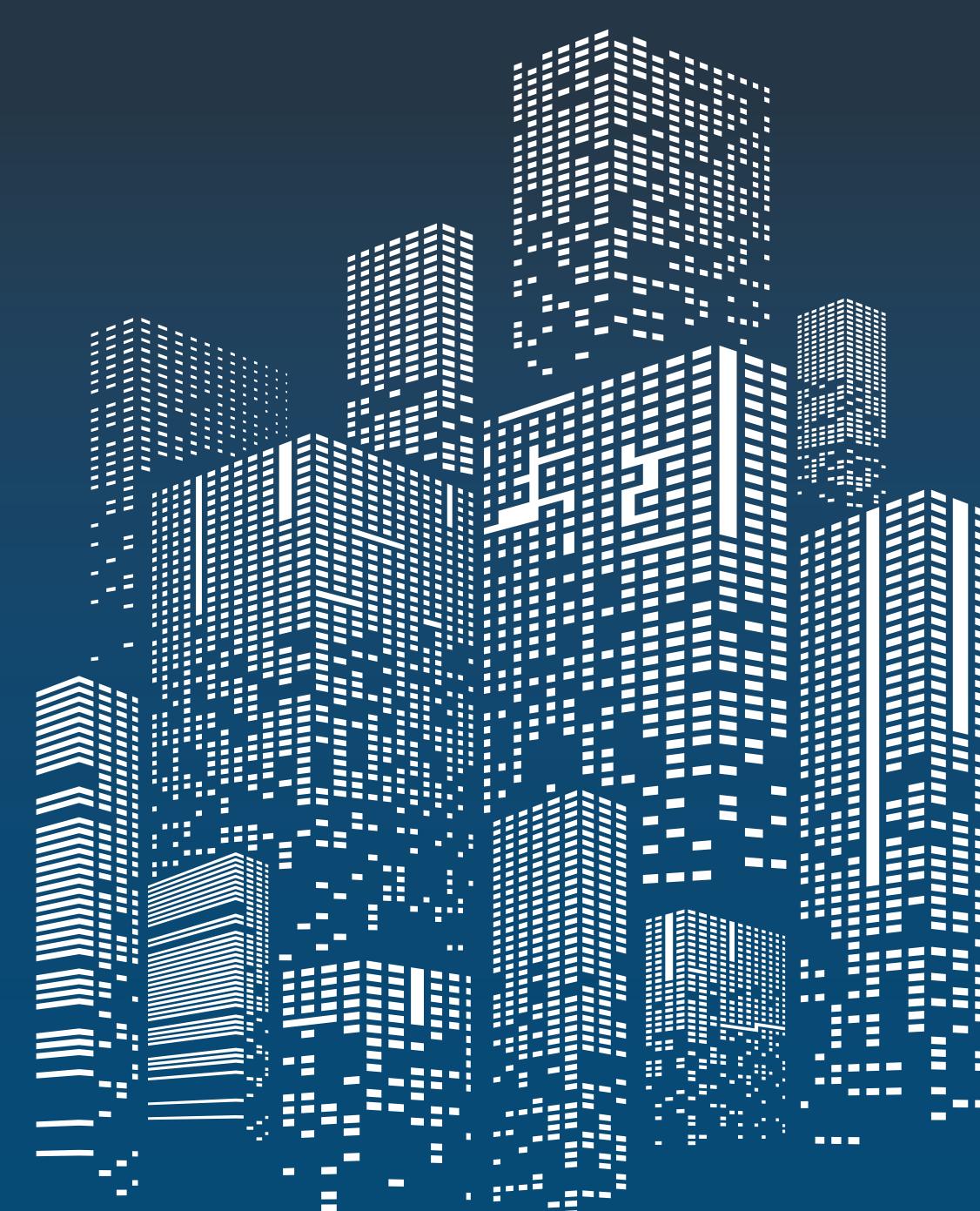
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# Infrastructure for SMART Building Technologies

Foundation for networked building systems







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# **Energy Savings, Net Zero, and Sustainability**

Environmental and sustainability issues are top of mind in today's world. And, with commercial buildings responsible for a large chunk of energy usage, energy efficiency is often a main consideration in choosing smart building technologies. Building operators want the ability to measure energy use and efficiency gains, to monitor progress in sustainability goals and toward net zero goals that cities and governments have committed to. For example, commercial real estate company JLL has committed to achieve net zero carbon emissions across all JLL-occupied buildings by 2030.\*

Implementing smart building technologies could reduce the annual energy consumption of an average office by up to:







The commercial sector accounts for 18% of energy consumption in the U.S.\* \*Based on info from BSRIA

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#### **Sustainable**

Use smart building features to efficiently manage energy, water, and materials, to reduce waste, minimize environmental impact, lower operating costs, and create a healthier environment.

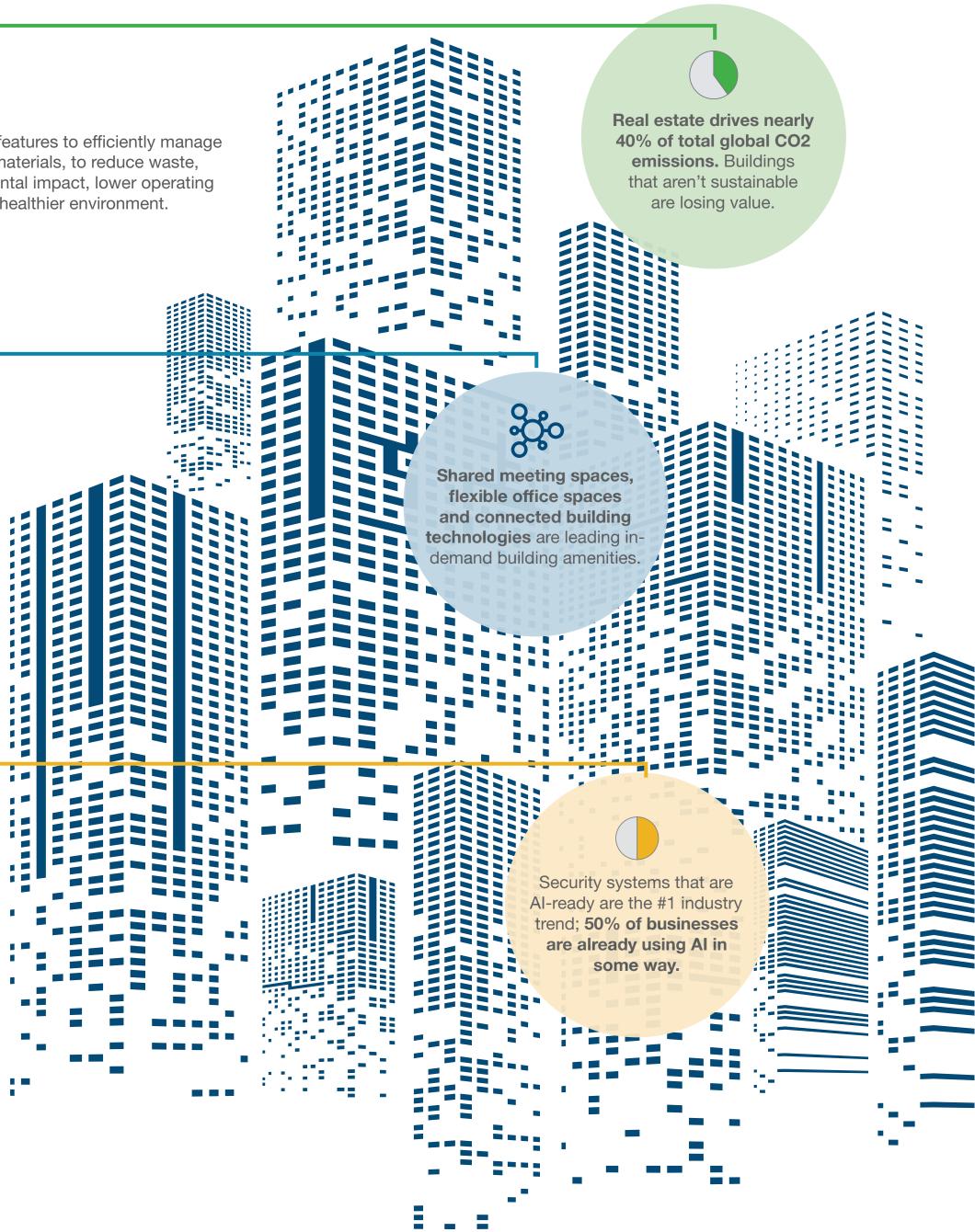
#### Connected

Control and automate building functions like HVAC, lighting, and security to create a smarter, more efficient building. Connected building systems communicate with each other, optimizing operations.



#### **Secure**

Protect people, data, and property with careful implementation of intelligent building systems. Enhance security in the physical layer, document digital assets, control access to property and equipment, and plan for disaster recovery.



# **Smart Building Technologies Shape Buildings' Future**

The concept of a smart building has been around since the early 2000s, but with each passing year, smart building applications are increasing, as is the standardization of infrastructure that supports smart building technologies. A smart building uses technology to enable efficient and economical use of resources, thus meeting sustainability goals, while creating a safe and comfortable environment for occupants. Smart buildings utilize elements like sensors, building management systems, and artificial intelligence to integrate, monitor, optimize, and control systems such as HVAC, lighting, access control, and others.

Smart building adoption has accelerated, as building owners seek out ways to make their properties more attractive both operationally and for the people that use them. Smart building features can improve operational efficiency, while also being flexible to create spaces more enticing to occupants.



1–2% **Fully Integrated** Smart Building

#### 10%

Cutting Edge & Intelligent (with multiple integrated smart technologies)

#### 40%

**Mid-market** businesses (with some element of smart technologies)

#### 48%

**Small-Mid size** businesses (with older technology or with pending retrofits)

The global smart building market size is valued at about \$70 billion and growing at an 11% CAGR.



# **Smart Building Adoption**

The adoption of smart building technologies isn't an all-or-nothing approach but is a continuum of different stages of smart actionable data intelligence and building automation. About 1–2% of enterprises are deploying truly cutting-edge smart technologies with fully integrated products and services. Another 10% are cutting edge and intelligent but not yet fully integrated. Another 40% have one or more element of smart technology. And nearly half (48%) of businesses have older technology that is due for retrofit to adopt smart technologies.

#### Generally, the businesses within each segment break down as follows:

#### **Fully Integrated** and Cutting Edge

- Airports/transport hubs
- Office buildings (e.g. tech, finance, legal)
- High-end shopping malls
- Sports stadiums
- New data centers
- Hospitals
- High-end hotels
- Large manufacturers
- E-commerce logistics centers

#### **Mid-market**

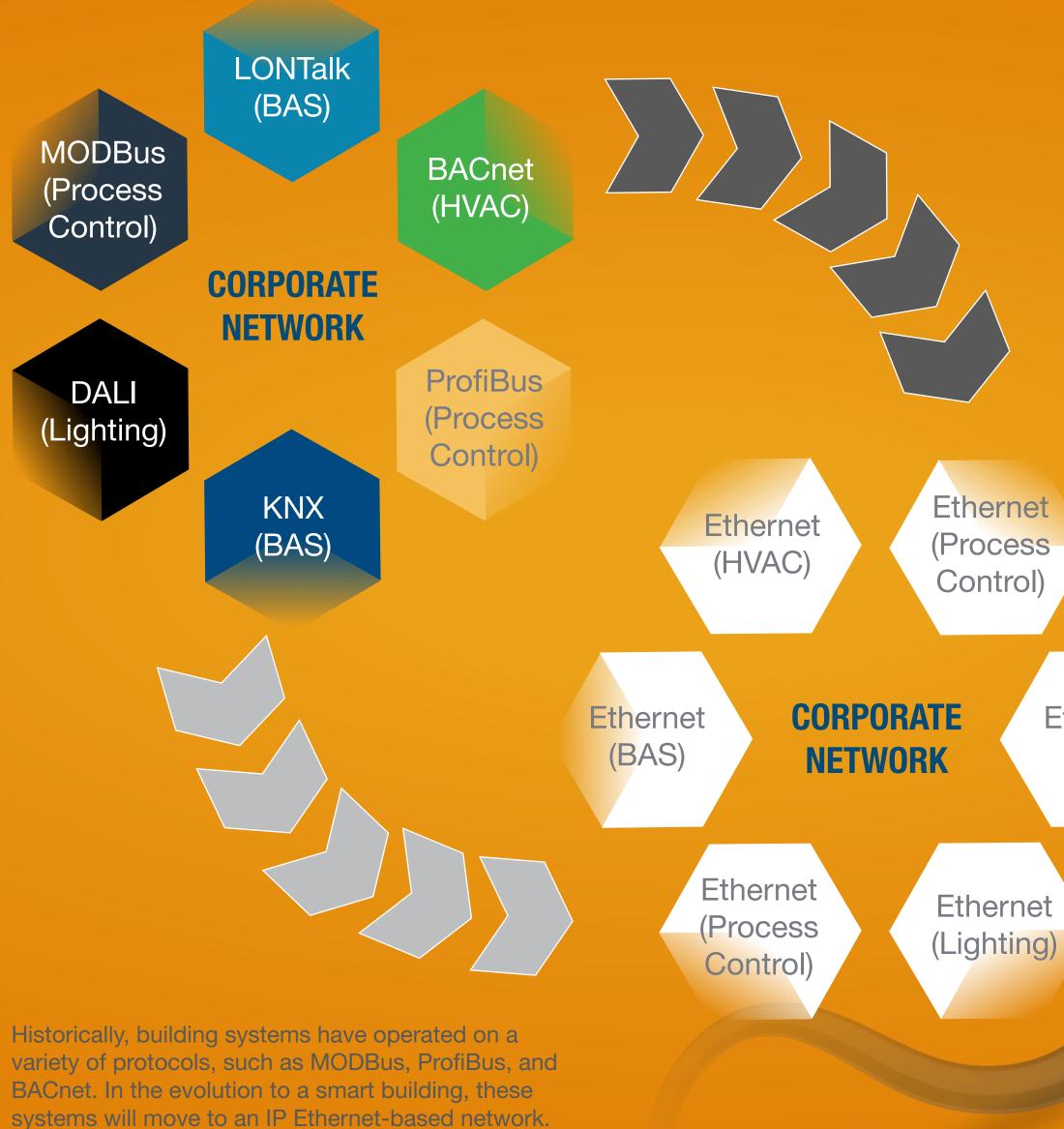
- Retail
- Universities
- Manufacturing
- Mixed use spaces
- Mid-range hotels

### **Small- and mid-size**

- Office buildings (small and medium-sized enterprises)
- Retail
- Small schools
- Small manufacturers







Infrastructure for **SMART** Building Technologies

Ethernet (BAS)

# **Foundation of a Smart Building** — **Network Convergence**

One of the critical parts of a smart building is having disparate systems converging on the same Ethernet-based network. This convergence allows the systems to share data and communicate with one another, leading to efficiencies.

Network convergence refers to a single, common network infrastructure across IT and OT. Rather than having many systems each running on a different protocol, a converged system will all run over the same Ethernet network. Historically, these facilities applications each operated on its own protocol.







6 PAGE



# Benefits of a Converged Network

There are many benefits to a converged network:

Reduced Implementation Cost a converged smart building is estimated to cost approximately 30% less to implement than a smart building with similar functionality but using different systems

Infrastructure for SMART Building Technologies

#### Simplified Upgrading

adding features, functions, and upgrades is simple and straightforward

### Flexibility

a converged network is easy to change and add to over time



# **Importance of Infrastructure**

Smart Building networks can control almost all elements of a building — lighting, HVAC, access control, and other critical systems. Therefore, a reliable network for these systems is critical to the overall functioning of the building. The most important element of ensuring a reliable network is a robust and high-quality cabling infrastructure.

**59%** of problems are directly related to physical infrastructure and its connections – Gartner Group

**70%** of all network failures are attributed to network cabling" – LAN Technologies

10/100M Link/ACT-

Web Smart Gigabit Switch TEG-2248WS

PWR



# Infrastructure across the Building Spaces

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PANELUIT PARE SC # 150624220 OC # 150624220 O

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#### Infrastructure across the Building Spaces





## **Equipment Room/Data Center**

The equipment room of a smart building can be considered "the brain." Everything is connected back to the equipment room and all data passes through here. Equipment rooms can make connections difficult due to the location not being able to meet the 100 meter length of copper run but with consolidation points located throughout the building data can be sent with ease. The performance of your data center depends on a complex interrelationship between cooling optimization, power management, space utilization, and high-speed data transmission, all of which are essential to getting the maximum performance and uptime from your critical systems and applications.

#### PLAN FOR THE FUTURE

Innovative solutions like FlexFusion<sup>™</sup> cabinets and HD Flex<sup>™</sup> High-Density Fiber Cabling System enable the utmost in flexibility and scalability, so you can meet growing bandwidth requirements REDUCE OPERATIONAL RISK No details are too small when it comes to reducing risk and maximizing uptime: overhead pathways protect fiber and copper cabling to prevent damage; locking handles prevent unauthorized access to cabinets and enclosures; and highquality fiber connectivity delivers needed performance

#### DRIVE NETWORK CONVERGENCE

Structured cabling is fundamental to buildings, supporting the communication of data between the data center and end devices on the network, making buildings smarter and more efficient



#### **Equipment Room/Data Center**

#### FiberRunner<sup>®</sup> Cable Routing System

#### **Fiber Cable and Connectivity**

#### HD Flex<sup>™</sup> High Density Fiber Cabling System

#### **Copper Connectivity**

\*\*\*\*\*

FlexFusion<sup>™</sup> Cabinets

#### **Grounding and Bonding**

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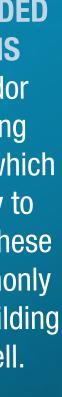
**Telecommunications Room** The telecommunications room (TR) serves as a central location that houses the equipment and devices that support the building's communication and data networking systems, including telephone lines, internet connections, wireless access points, and network switches. From the TR, the building's network connectivity and communication signals are managed and distributed. In a smart building, the TR plays an even more critical role as it houses the equipment that is the brains behind the building's smart systems, such as security, environmental controls, lighting, and other smart devices. As buildings get smarter, space in the TR becomes more critical because each smart system drops another piece of equipment in the telco rack. High density solutions optimize space, making room for new equipment. Solutions like high-density patch panels, zero RU patching in the cable manager, and 28 AWG patch cables free up space for critical systems.



#### REDUCE **OPERATIONAL RISK**

Vari-MaTriX HD Copper Cabling has the industry's best thermal properties to manage heat dissipation with Power over Ethernet, preserving network performance

**BEWARE EXTENDED REACH CLAIMS** Beware of vendor solutions offering extended reach which claim the ability to eliminate a TR. These rooms are commonly used for other building systems as well.



<sup>B6</sup>13

#### **Telecommunications Room**



#### **Patch Panel**

Patch Cords

PANDUIT

## Vertical Cable Managers

Preourr

Infrastructure for SMART Building Technologies

# Grounding and Bonding

**Horizontal Cable** 

Horizontal Cable Managers

**4-Post Rack** 

PMP

See pages 22–26 for a more detailed product offering for this space.



# **Open Office Space**

Smart building technology can help with space planning, scheduling, and building efficiencies. Today, many companies have adopted a hybrid work schedule, where employees split their time between working from home and working at the office. This shift in schedules is also causing a shift in how office spaces are used. Collaboration spaces like conference rooms and huddle spaces are more important, while row after row of cubicles sit idle. Space planning systems can track traffic flow and occupancy of work areas, conference rooms, and other common spaces, helping drive decisions around the use of space. And, in offices where hoteling spaces are used by all employees, building automation systems can adjust systems like environmental controls and lighting to drive efficiencies.

DRIVE SUSTAINABILITY GOALS Innovative infrastructure simplifies power and data delivery to the desktop

#### OPTIMIZE ENERGY USE Keep lights at optimal settings when paired with automatic window shades, which in turn impacts HVAC operation

#### ENHANCE SPACE UTILIZATION

Rely on data to efficiently plan where additional space is needed (or not); allow occupants to adjust areas to meet efficiencies

#### PLAN FOR THE FUTURE

Repurpose under-utilized work areas into highdemand conference rooms or huddle spaces ... or whatever your data tells you, for optimal scalability and flexibility

IMPROVE WORKPLACE WELLBEING AND SAFETY

Natural sunlight and healthy air quality improve productivity and wellbeing



# Infrastructure Supporting IP Devices (Wireless Access Points / IP Cameras)

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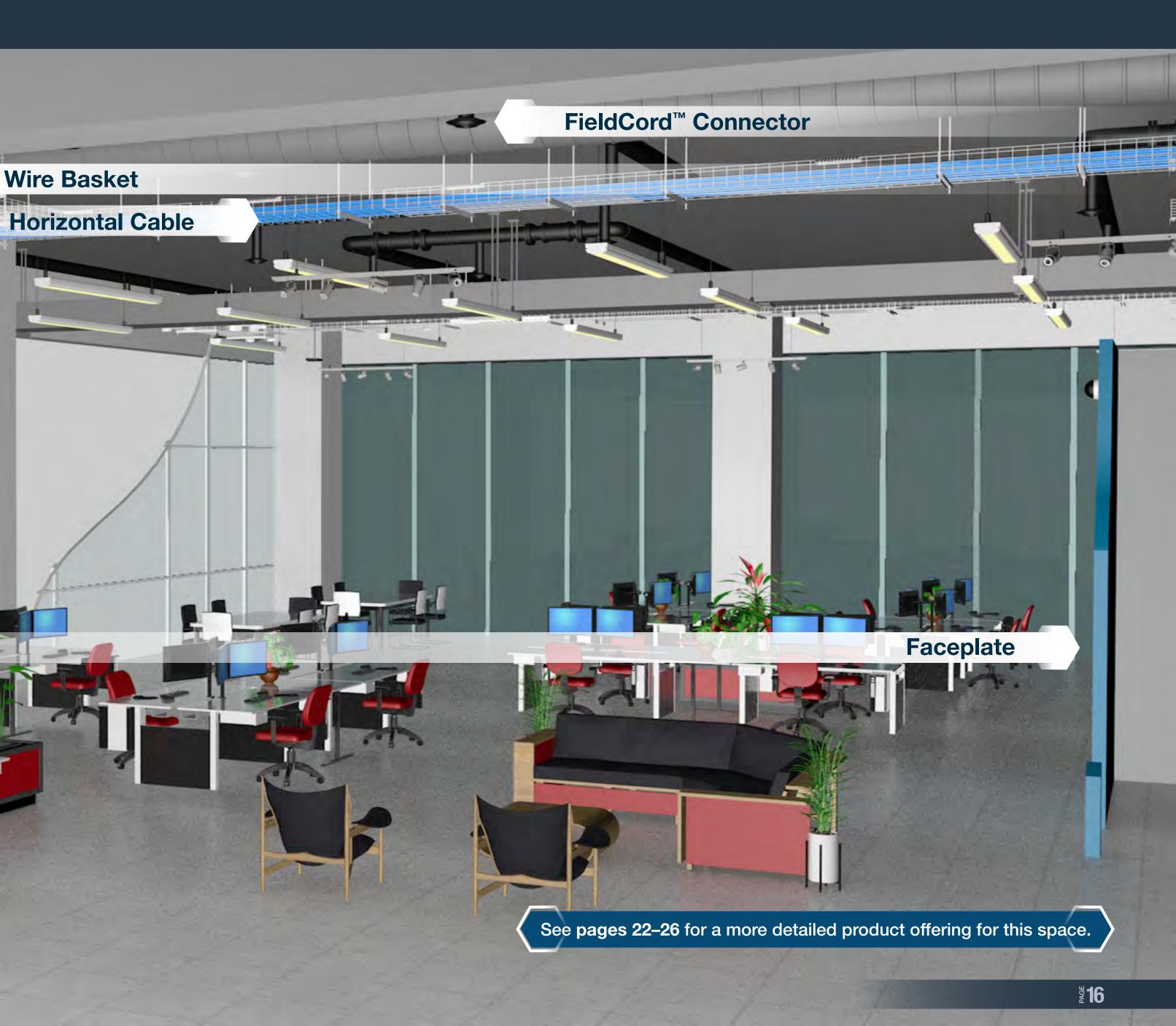
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Connected devices in the ceiling — things like wireless access points and security cameras — have driven the need for new connectivity methods in buildings.

Today, standards allow for a Modular Plug Terminated Link — a field-terminated plug or the new FieldCord<sup>™</sup> Connector terminated directly to the horizontal cabling which then connects directly to the device for a simpleto-install, standards-compliant option for connecting smart devices.

**Field Term Plug and Jacks** 

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# **Conference Room/Huddle Space**

Conference rooms in a smart building can be one of the busiest places in the building. Atlona AV systems allow you to equip conference rooms and huddle spaces with the exact features you need, including touch-free wireless connection from any device, and USB ports for easy connection of cameras, audio systems, and other peripherals to collaborate with remote audiences. Simple, reliable operation allows participants to focus on the topic — not the equipment. Additionally, the Atlona Velocity<sup>™</sup> control system adds room scheduling capabilities so building occupants can see at a glance what rooms are available.

Structured cabling connects the room's systems: AV, wireless access points, PoE lighting, room occupancy, window shades, and more. This allows systems to communicate with each other and respond: when people enter the room, lights come on and HVAC adjusts; when the AV system is powered on, lights dim and window shades lower; all driven by the systems and sensors in the room.

OPTIMIZE ENERGY USE Sensors detect occupancy and HVAC adjusts to maintain temperatures and ventilation; lights automatically adjust

#### REDUCE OPERATIONAL RISK

Connectivity is always on, thanks to wireless access points and inbuilding wireless systems, connected and powered via structured cabling

#### IMPROVE WORKPLACE WELLBEING Easy-to-use AV equipment supports BYOD and

touch-free operation

### ENHANCE SPACE UTILIZATION

Bring remote and on-site employees together via video conferencing and video collaboration



#### **Conference Room**



Projected Sa

## PTZ Camera

4:07PM

\*Velocity<sup>™</sup> Room Scheduling

## Atlona Velocity<sup>™</sup> Control System

Atlona Captivate<sup>™</sup> Speakerphone

with differen abeiter matter

Infrastructure for SMART Building Technologies



See pages 22–26 for a more detailed product offering for this space.







## Lobby/Entrance

A lobby offers visitors a first impression of a company, while also serving as a space where security ensures that building occupants are safe. Always-on cameras and sensors help security do their job, while digital signage welcomes visitors and shares announcements with employees. Structured cabling connects and powers cameras, access control systems, and AV over IP solutions throughout the lobby and the building.

**OPTIMIZE ENERGY USE** Keep lighting at a consistent level and optimize HVAC efficiencies with occupancy sensors and automatic shades

**ENHANCE SPACE UTILIZATION** Data will show where foot traffic is highest so space can be allocated appropriately

#### REDUCE **OPERATIONAL RISK**

Deliver wireless connectivity to visitors and staff with the latest Wi-Fi technology, connected and powered by Category 6A cabling

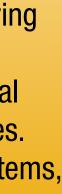
#### **PLAN FOR THE FUTURE**

Modular spaces allow for building operations to repurpose and realign spaces based on occupancy data and traffic maps

#### **IMPROVE WORKPLACE WELLBEING AND SAFETY**

Maximize natural sunlight and healthy air to improve productivity and wellbeing; implement state-of-theart security solutions to protect occupants

#### **DRIVE NETWORK** CONVERGENCE Keep building systems on the same network to communicate





#### Lobby/Entrance



# **Building Control**

With all of the brains in a smart building, it's more crucial than ever to have a central point where data can be tracked. While systems are deployed throughout the building via sensors and devices and equipment in telco rooms, the data from the disparate systems is frequently collected and managed through a single pane of glass in a control room. Facilities managers rely on aggregated data to ensure systems are functioning properly, monitor energy usage and air quality, and observe security camera footage.

The latest Ethernet technology — 10BASE-T-1L over Single Pair Ethernet (SPE) — is ideal for connecting building automation components on a single platform. SPE extends data and power (SPoE) up to 1000 meters to connect smart building devices at the edge.

OPTIMIZE **ENERGY USE** Capture and monitor real-time data on energy usage for a building or a campus; remotely control HVAC, window shades, and lights as needed

REDUCE **OPERATIONAL RISK** Always know the status of smart building systems via a single pane of glass to ensure peak performance

**IMPROVE WORKPLACE** WELLBEING

Building control is frequently paired with security camera monitoring to ensure occupant safety

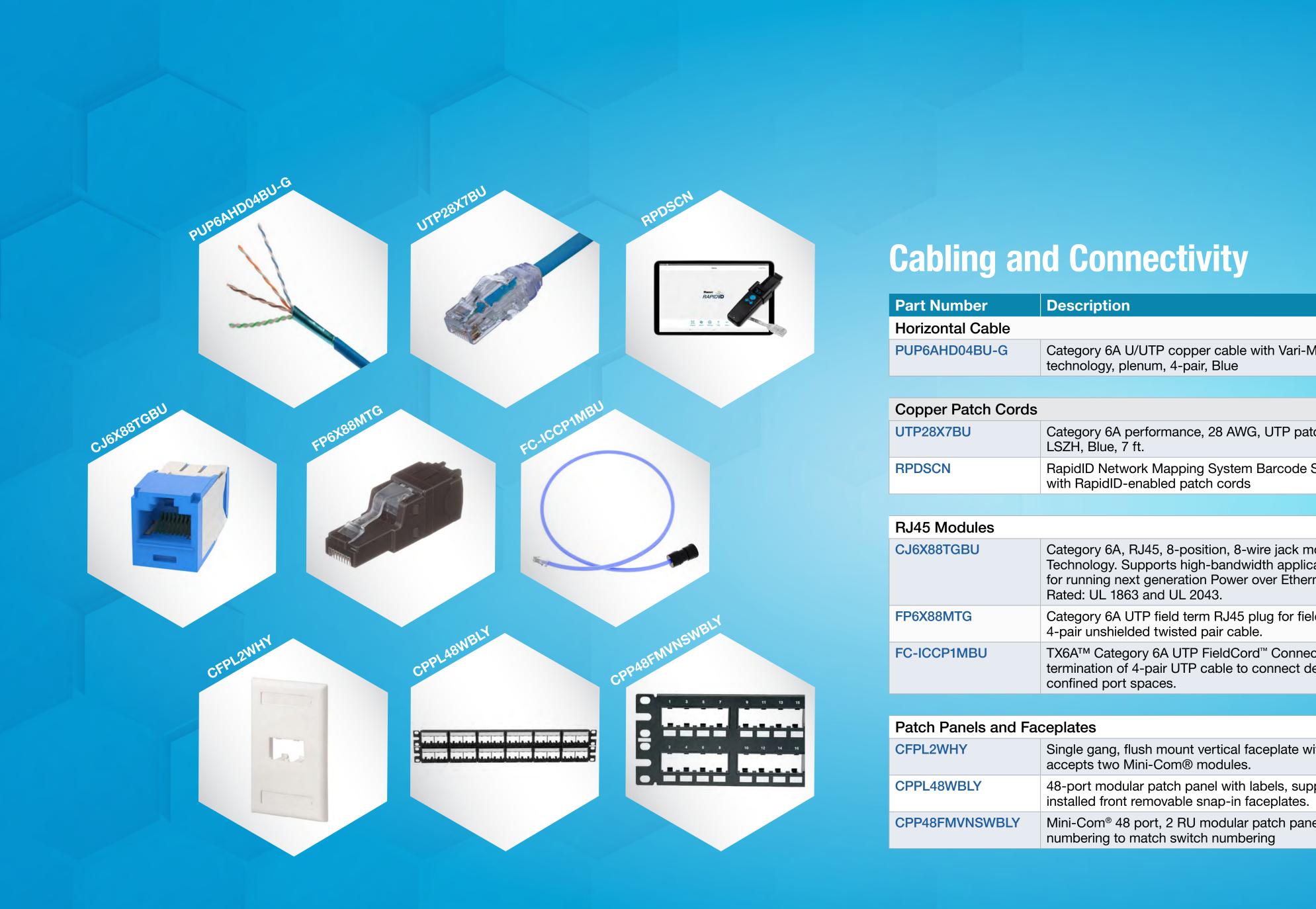
#### **DRIVE NETWORK CONVERGENCE**

Keep building systems on the same network to communicate

**Refer to Building Control Table** for part numbers for your **Building Control System** 







# **Cabling and Connectivity**

Part Number	Description	Α	В	С	D	Ε	F
Horizontal Cable							
PUP6AHD04BU-G	Category 6A U/UTP copper cable with Vari-MaTriX HD technology, plenum, 4-pair, Blue	1	1	<b>√</b>	<	<ul> <li>Image: A start of the start of</li></ul>	✓
<b>Copper Patch Cords</b>							
UTP28X7BU	Category 6A performance, 28 AWG, UTP patch cord, CM/ LSZH, Blue, 7 ft.	1	~	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	<ul> <li>Image: A start of the start of</li></ul>	✓
RPDSCN	RapidID Network Mapping System Barcode Scanner for use with RapidID-enabled patch cords	1	1				
RJ45 Modules							
CJ6X88TGBU	Category 6A, RJ45, 8-position, 8-wire jack module with MaTriX Technology. Supports high-bandwidth applications and is ideal for running next generation Power over Ethernet (PoE++). UL Rated: UL 1863 and UL 2043.	1	1	✓	✓	✓	1
FP6X88MTG	Category 6A UTP field term RJ45 plug for field termination of 4-pair unshielded twisted pair cable.			<	<ul> <li>Image: A start of the start of</li></ul>	<	✓
FC-ICCP1MBU	TX6A <sup>™</sup> Category 6A UTP FieldCord <sup>™</sup> Connector for field termination of 4-pair UTP cable to connect devices with confined port spaces.			<	1	<	1

Patch Panels and Faceplates								
CFPL2WHY	Single gang, flush mount vertical faceplate with label pockets; accepts two Mini-Com® modules.			1	<ul> <li>Image: A start of the start of</li></ul>	<b>√</b>	1	
CPPL48WBLY	48-port modular patch panel with labels, supplied with factory- installed front removable snap-in faceplates.	<b>√</b>	<b>√</b>					
CPP48FMVNSWBLY	Mini-Com <sup>®</sup> 48 port, 2 RU modular patch panel with vertical numbering to match switch numbering	<b>√</b>	<					





# Cabling and Connectivity (Continued)

Part Number	Description	A	В	C	D	Е	F
Single Pair Ethernet							
SP-SFCS1IG-CEG	Single pair Ethernet Shielded Copper Cable, 18/7 AWG, S/FTP, CM/CMR, stranded tin copper conductors		1				
SP-1LSA22BL	SP1 Single Pair Ethernet Shielded Plug Connector		<b>√</b>				1

Fiber Optic Cabling and Connectivity					
FYZTP77Y005F100	Fiber optic cable assembly, OM4, 12 fiber, OFNP, with PanMPO <sup>™</sup> connectors	1			
FLEX1U06	HD Flex <sup>™</sup> Fiber Enclosure, 1 RU, with sliding front access drawers that accept up to 12 6-port HD Flex cassettes or fiber adapter panels for a maximum density of 144 fibers	1			









# Racks, Cabinets, Enclosures, and Pathways

Part Number	Description	Α	В	С	D	Ε	F
R4P	4-Post rack, 45 RU, 30 in. deep, with 19 in. standard EIA mount; UL listed for 2,500 pounds	1	1				
PR2VD06	PatchRunner <sup>™</sup> 2 Vertical Cable Manager, dual-sided with a metal backbone and molded plastic fingers with two full-length metal, dual-hinged push-to-close doors; 45 RU, 6 inches wide.	1	~				
PR2HF2	PatchRunner <sup>™</sup> 2 Horizontal Single-Sided Manager, 2 RU with a dual-hinged, magnetic front cover.	1	1				
PE2VD12	PatchRunner <sup>™</sup> 2 Enhanced Vertical Cable Manager, dual-sided manager has a metal backbone molded plastic fingers, with two full-length metal, dual-hinged, push-to-close doors; 45 RU, 12 inches wide, 15 bonus vertical RU.	1	1				
WME3BL	TrueEdge <sup>™</sup> Vertical Wall Mount Enclosure, houses 3 RU of active equipment and 3 RU of passive equipment in a 9.5-inch deep enclosure.	~	~	1	~	1	
XG84522WS0005	FlexFusion <sup>™</sup> Cabinet, 800mm x 45RU x 1200mm	1					
PWB4X12BL	Wire Basket 4" H x 12" W basket, black	1	1	1	1	1	
FR4X4YL6	FiberRunner <sup>®</sup> 4x4 Channel to separate, route, and protect fiber optic and high-performance copper cables	1	1				
JP4HBC25RB-X20	StrongHold <sup>™</sup> JP4HBC25RB-X20 J-Hook, Rotating, 0.25", Blk, PA 6.6/Metal, Hammer-on			1		1	





# **AV Systems**

Part Number	Description	A	В	C	D	E	F
AT-OME-MS42	Omega <sup>™</sup> 4x2 matrix switcher with USB				<		
AT-OME-EX-RX	Omega <sup>™</sup> HDBaseT receiver for HDMI with USB.				<		
AT-HDVS-CAM	PTZ Camera with USB				<		
AT-CAP-SP100	Captivate <sup>™</sup> USB/Bluetooth speakerphone				<		
AT-VTPG-1000VL-BL	Velocity <sup>™</sup> 10" touch panel provides user access to video controls.				<b>√</b>		
AT-VGW-HW-3	Velocity <sup>™</sup> hardware gateway handles routing for the encoders and decoders, as well as display power and audio level controls.		~				
AT-VGW-SW	Velocity <sup>™</sup> software server gateway that provides multiple rooms of IP-based AV control and room scheduling.		<				
AT-OCS-900N	Network-enabled occupancy sensor				<		
AT-OMNI-112	Dual-Channel Networked AV Encoder			<		<	
AT-OMNI-121	Single-Channel Networked AV Decoder			<		<	
AT-GAIN-60	Stereo / Mono Power Amplifier — 60 Watts				<		
AT-WAVE-101	Wireless Presentation Platform				1		



nt Room/Data Center

Iunications Room





# **Power Solutions**

Part Number	Description	Α	В	С	D	E	F
P30B06M	G5 Basic PDU with (24) C13 and (6) C19 outlets; 32 amp, 230 V, simgle phase with IEC 60309 2P+E 6h 32A (IP44) input plug and 10 ft. power cord	~	1				
U01N11V	UPS, 1kVA, 2U, 120 V, VRLA, single phase, double-conversion on-line power protection with intelligent network card and rail kit	1	1				

# **Grounding and Bonding**

Part Number	Description	Α	В	С	D	Ε	F
ACG24K	Grounding and Bonding	<b>√</b>	<b>√</b>				



n/Data Ce



